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- 4. UNIQUE SELLING PROPOSITION

PROFESSIONAL COMPETENCIES 8. PROFESSIONAL SUPPORT

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Intro

Competitive analysis - The process of studying the strengths and weaknesses of competitors in order to identify opportunities and threats in the market.

Corporate Strategy The long-term plan of a company that outlines its goals and objectives and the actions it will take to achieve them

Talent management The process of attracting, developing, and retaining highly skilled employees in an organization.

A joint venture A business partnership in which two or more companies collaborate on a specific project or business activity.

Restructuring The process of reorganizing a company's operations, management, or ownership in order to improve efficiency or profitability.

Outsourcing The practice of hiring a third party to perform a task or service that is normally done in-house.

Supply chain management The process of coordinating and optimising the flow of materials, information, and resources from raw material suppliers to end customers

Business development The process of identifying and pursuing new opportunities for growth and expansion within a company

Assets Something valuable that a company owns, such as property, equipment, or intellectual

property.

Liability Something a company owes, such as a debt or an obligation.

Equity The value of a company's assets minus its liabilities.

Customer retention The act of keeping existing customers loyal to a company or product.

Innovation The introduction of new ideas, products, or processes that add value to a business or industry.

Synergy The combined effect of two or more things working together that is greater than the sum of their individual effects.

How I Study SMARTER, Not HARDER - How I Study SMARTER, Not HARDER by Mike Dee 3,992,716 views 2 years ago 11 minutes, 35 seconds - So you guys love it whenever I make a video that illustrates how to study smarter rather than harder, so here's another! I'm thinking ...

Intro

Spread out your studying

Eliminate pseudo-studying

Active engagement

Avoid multitasking

The Distributed Practice Technique

How to Write a Business Case - Project Managment Training - How to Write a Business Case - Project Managment Training by ProjectManager 252,326 views 6 years ago 5 minutes, 14 seconds - Jennifer Bridges, PMP, explains the importance of **a business**, case for your project. Try our Award-Winning PM Software for free: ...

Intro

What is a Business Case

Steps to Write a Business Case

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Business Plan Writing 101: Wharton Entrepreneurship Series - Business Plan Writing 101: Wharton Entrepreneurship Series by Wharton School 1,429,347 views 8 years ago 48 minutes - Wharton Entrepreneurship Workshop, "**Business**, Plan Writing 101," featuring Patrick FitzGerald, C'97, Managing Director of ...

How to Make a Business Case in Word - How to Make a Business Case in Word by David McLachlan 17,199 views 2 years ago 9 minutes, 55 seconds - How to make **a business**, case in Microsoft Word - with the best layout and things to include to ensure you get approval from your ...

Intro

**Project Business Case** 

Create in Word

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PACKING FOR A BUSINESS TRIP

WHAT TO PACK ON A BUSINESS TRIP Mitch: I'm nervous about this trip Kobe: Why?

**BUSINESS TRIP ETIQUETTE** 

MAKING A GOOD IMPRESSION

**EMERGENCY BUSINESS TRIP** 

CHANGING FUGHT SCHEDULE

**DELAYED FLIGHT** 

POSTPONING A MEETING

A FREE TRIP

COMPLAINING ABOUT HOTEL ROOM

LOST LUGGAGE

REPORTING MISSING LUGGAGE

GETTING AN UPGRADE Kyle: Are you on the phone?

FINANCIAL TROUBLE

BACK IN THE BLACK

**HOSPITAUTY EVENT** 

**SWAG BAGS** 

COMPANY DRESS CODE

NO DRESS CODE

FLEXIBLE SCHEDULE

WORKING FROM HOME

EXTENDING MATERNITY LEAVE

**EMPLOYEE REVIEWS** 

REMODELING THE OFFICE

CONFUSING OFFICE LAYOUT

CHANGING THE VACATION POLICY

SETTING UP A MEETING

PICKING UP A CLIENT

MEETING A NEW COLLEAGUE

RESCHEDULING A MEETING

**CLOSING A DEAL** 

**COCKTAIL PARTY** 

ATTENDING A PARTY

HIRING ANOTHER EMPLOYEE

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leB Business Reports: Notes + Tips - leB Business Reports: Notes + Tips by Mo's Lessons 14,147 views 3 years ago 15 minutes - This video gives students tips for writing **business**, reports. I provides details that are not usually covered at school, and could ...

Checklist

Terminology

Content

Make a Report Specific to the Business

Creative Problem Solving

Integration of Topics

**Five Defined Terms** 

**Current Affairs** 

The Basics of Business Education - What Business Students Should Study - The Basics of Business Education - What Business Students Should Study by Krassimir Petrov 1,524,709 views 8 years ago 57 minutes - Presentation at Dong-A University that every **business**, student in the world should watch. What **a business**, education is about.

Intro

**Topics** 

**Business Math** 

**Business Statistics** 

**Economics** 

**Business** 

Macro Economics

Financial Accounting

Management Accounting

Financial Management

Marketing

Advertising

Management

Strategic Management

Specializations

Other Business Extensions

**Business Law** 

Summary

Common Mistakes

Questions

1.1 Understanding Business Activity IGCSE Business studies - 1.1 Understanding Business Activity IGCSE Business studies by Sense Business Studies 297,798 views 5 years ago 17 minutes - Visit our website for 1000's **of business studies**, notes https://sensebusiness.co.uk.

Introduction

Purpose of Business Activity

Factors of Production

Scarcity

**Opportunity Cost** 

Specialization

Division of Labor

Adding Value

Understanding Business Activity IGCSE Business studies Complete chapter - Understanding Business Activity IGCSE Business studies Complete chapter by Sense Business Studies 19,493 views 5 years ago 1 hour, 24 minutes - Visit our website for 1000's **of business studies**, notes https://sense-business.co.uk.

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Intro

**Custom Views** 

**Show View** 

**Show Custom View** 

**Custom View Between Sheets** 

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Definition of Business, ...

**Definition of Business Studies** 

Importance of Business Studies

Computer Studies

Five Components of Business Studies

Career Opportunities in Business Studies

**Evaluation** 

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